

REVEALED: 1.5 million New South Wales households to be on the Worst Energy Deals Ever!

PLUS: Secret Way to Beat the Increases

- Prices are increasing for 2.9 million NSW households on 1st July 2017
- Over half, 1.5 million NSW households, are on the Worst Energy Deals Ever!
- One Phone Call could Save them up to \$386 million in the next 12 months

On the eve of the biggest energy price hike New South Wales customers have ever seen, it's revealed that over 50%, or 1.5 million are on some of the worst deals ever.

These customers have never switched or upgraded their energy plan in the past 5 years. It's estimated that they are leaving up to \$386 million worth of savings on the table, every year!

One 5 minute phone call will put this money back in their pockets from 1st July.

Call your current retailer, the Big 3 numbers are:

- EnergyAustralia 133 466
- Origin Energy 13 24 61
- AGL 131 245

Upgrade My Energy Deal Script

YOU: Hi, it's <INSERT YOUR NAME>, my account number is <INSERT YOUR ACCOUNT NUMBER>. Can I please speak to your retention team as I've been offered a great deal by another retailer and want to know what you can give me if I stay with you.

TIP: They will either be able to help you or transfer you - once you are speaking to the agent who can help you say...

YOU: Hi there, what's the best deal you can give me?

TIP: You are aiming for 20%+ in NSW (if you are in VIC or SA, you need 30%+, Qld it's 10%+). If the agent gives you under the recommended % here, you say...

YOU: I'm sorry, but I know I can get a minimum of <INSERT MIN XX%> discount - can you check again, if you can't do better I'm going to have to switch.

TIP: Silence is always your friend, and less is generally more. Once you have locked in the correct % you then say....

YOU: Great, thank you. So, I would like to have that applied from 1st July please, as I would like to see it on my next bill, and I do not want to be locked into a contract. Can you confirm that is Ok?

TIP: Some billing systems can struggle to apply a % discount mid bill (albeit they can take it away) – this ensures that the discount is applied at the latest from 1st July, but more likely earlier. However, if the agent does not want to do one of those things, say....

YOU: I'm sorry, the only reason I will stay with you is if you:

- 1) Give me the <INSERT XX%> discount
- 2) Have it applied from 1st July

3) Will not lock me into the contract

If you cannot do these three simple things, I will switch away to a retailer who will.

TIP: The agent will find a way, and you'll probably save yourself \$256 over the next 12 months, which is the guts of the price increase. ALSO, if you a Gas account with them, make sure they shift that discount too.

YOU: Thank you, you've been really helpful.

TIP: Hang up!

Tim Wolfenden, Managing Director at Energy Bill Doctor (www.energybilldoctor.com.au)

“Consumers are scared to ask for a better deal – but these increases mean they are left with no choice. Consumers must TAKE BACK CONTROL, and focus on how to improve the cost of their energy bills”.

All press enquiries to:

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Energy Saving Tips:

- Make use of Mother Nature - open blinds / curtains and let the sun warm your home in the cold winter months
- Set your thermostat right - find what's comfortable but around 18-20 °C is going to save you a lot of money vs 24-26 °C in the winter
- Use Off Peak (even though it's gone up significantly it will be cheaper than Peak or Shoulder rates) - if you have it, use it, it can be 4 times cheaper
- Heat or cool a smaller area - if some rooms are not in use, shut those doors
- Insulate for drafts - a towel or blanket to block the wind through doors or window will save you money
- Keep the dryer as a secret weapon - check the weather and wash on the days with good sun and wind

Facts and Figures:

Average savings of \$256 per household in NSW from AEMC 2016 Energy Market Report (<http://www.aemc.gov.au/getattachment/d5a60d5b-d2dc-4219-af60-51c77d8aaa4f/Final-Report.aspx>)

52% of NSW households have not switched in the past 5 years from AEMC 2016 Energy Market Report (<http://www.aemc.gov.au/getattachment/d5a60d5b-d2dc-4219-af60-51c77d8aaa4f/Final-Report.aspx>)

About Energy Bill Doctor

Energy Bill Doctor creates Happiness through Healthy Electricity Bills.



Energy Bill Doctor delivers a 100% accurate online bill healthcheck and switching service (no need to chat on the phone for 30 minutes) – we’ve removed all data entry (that a traditional switching service has) and take care of all the paperwork, making it quick (switch in under 60 seconds), simple and easy for you to switch to a cheaper, healthier energy deal.

Energy Bill Doctor helps consumers Take Back Control of their energy bills.

With Energy Bill Doctor you can health check your bill anytime, if it’s healthy, there’s no need to switch – plus you will have the peace of mind that you are on a great deal

www.energybilldoctor.com.au